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From the Desk of

Manzoor H. Memon (Dr.)

PhD (Applied Economics)

M Phil (Economics),

MSc. (MIBM), PGD(CIS)

Curriculum Highlights

International Conference / Training

- Rule of Law Roadmap, Study Visit, London, United Kingdom (October 15-19, 2019);
- Think Tank Initiative (TTI), 6th South Asia Regional Conference, Bangkok, Thailand (December, 2016);
- Dialogue Program (Linking Trade & Shared Prosperity in GSCs), Berlin, Germany (October, 2016);
- Think Tank Initiative (TTI), 5th South Asia Regional Conference, New Dehli / Haryana, India (November, 2015);
- Community-Managed Disaster Risk Reduction, Cambodia; International Institute of Rural Reconstruction (July, 2013)

International Work Citation

- “Causal Relationship between Exports and Agricultural GDP in Pakistan”, <http://mpa.ub.uni-muenchen.de/11845/>

Cited by Willa Boots J. Tolo, 2011. "The Determinants of Economic Growth in the Philippines: A New Look," IMF Working Papers 11/288, International Monetary Fund <http://www.imf.org/external/pubs/ft/wp/2011/wp11288.pdf>

Key Qualification

- Ph.D., 2021, Applied Economics Research Centre, University of Karachi;
- M Phil (Economics), CGPA 3.5, 2017, Applied Economics Research Centre, University of Karachi;
- M. Sc. (Industrial and Business Mathematics - MIBM), 1st Div., 2003; University of Karachi;

Professional Membership

- **Think Tank Member**, The Federation of Pakistan Chambers of Commerce and Industry (FPCCI), 2015;
- **Member**, Pakistan Journal of Applied Social Sciences (PJASS), *Since 2011*;
- **Member**, Pakistan Society of Development Economists (PSDE), *Since 2008*.

Recent Publication (Print and Electronic)

- **Newspaper Article**, Resurrecting the Obsolete (August 2020): <https://www.brecorder.com/news/40013042/resurrecting-the-obsolete>
- “Economic Viability of Poultry Farmers in Pakistan: A Case Study of District Mardan, Khyber Pakhtunkhwa”, Journal of Innovative Sciences (June 2021);

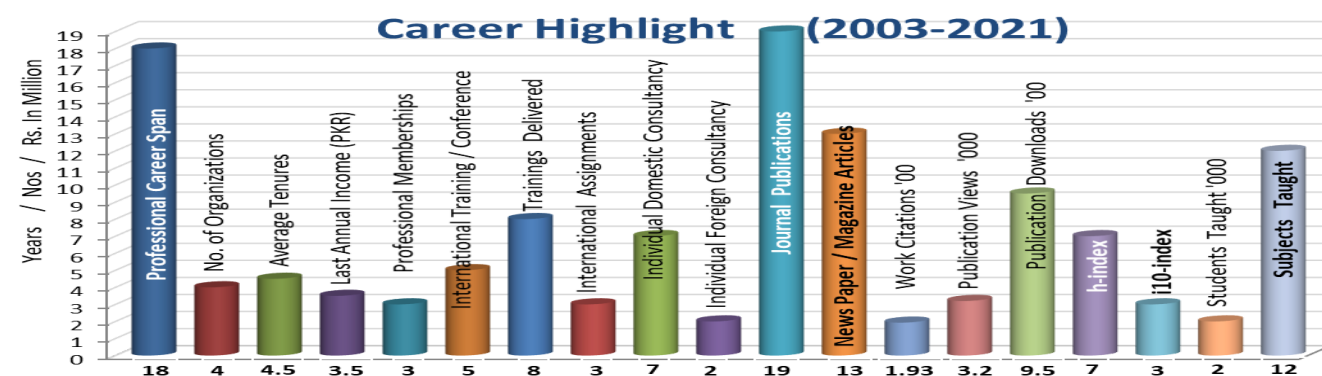
Last Project / Assignment(s)

Short Assignments, Proposals and Inputs (Manzil Pakistan, 2020-2021): *Review of National Domestic Commerce Policy, Import Substitution and Export Promotion; Ecommerce led Exports; Marine / Blue Economy of Pakistan, Trade Potential with Uzbekistan, Quadrilateral Trade Agreement of Pakistan. (Clients: Ministry of Commerce, Ministry of Maritime Affairs)*

Lead Researcher (SPDC), Country Study on “The Linkages of Trade and Labour Standards in Key Industries of Pakistan active in Global Supply Chains”, Friedrich-Ebert-Stiftung (FES); August 2016 – December 2016;

Current / Last Employment

- **Head of Research**, Manzil Pakistan, February 2017 – to-date.
- **Economist**, Social Policy and Development Centre (SPDC), April 2012 – January 2017.



Curriculum Details

Full Time Employment Details

- **Head of Research**, Manzil Pakistan, Karachi from February 2017 – to-date;
- **Economist**, Social Policy and Development Centre, Karachi from April 2011 – January 2017;
- **Senior Manager**, JCR-VIS Credit Rating Co. Limited, Karachi from February 2008 – December 2011;
- **Assistant Manager**, AASA Consulting Pvt. Limited, Karachi from January 2006 – February 2007;
- **Associate Consultant**, AASA Consulting Pvt. Limited, Karachi from January 2004 – December 2005;
- **Research Assistant**, Applied Economics Research Centre, Karachi from August 2003 – January 2004;

Education & Certification

- Ph.D. (Applied Economics) CGPA 3.1, 2021, University of Karachi;
- M Phil (Economics) CGPA 3.5, 2017, Applied Economics Research Centre, University of Karachi;
- MAS (Applied Economics) CGPA 3.5, 2008, Applied Economics Research Centre, University of Karachi;
- M. Sc. Industrial and Business Mathematics (MIBM), 2003; Dept. of Mathematics, University of Karachi;
- PGD (Computer & Information Science), 2001, Dept. of Computer Science, University of Karachi.

Academic & Professional Publications (*selective **)

- Economic Diversification and Human Development in South Asia, 2019
- “Human Capital, Social Capabilities and Economic Growth”, Economics, Volume 6, No. 1 (January, 2018);
- “Searching for Low Cost Alternative Energy Source: An Analysis of Pakistan Sugar Industry”, (December 2017);
- Trade and Compliance of Labour Standards in Global Supply Chains: A Case Study of Pakistan (November 2017)
- Who Benefits from Trade?, Friedrich Ebert Stiftung (FES), (August 2017)
- “Public Finance – Rating Methodology”, JCR-VIS Credit Rating Company Ltd. (Oct-2009);
- “Edible Oil Deficit & its Impact on Food Expenditure in Pakistan”, Pakistan Development Review, 47:4 (2008);

Newspapers Articles (English)

- **Resurrecting the Obsolete**, Business Recorder, August 19, 2020
- “The Tiny Diamonds: *From Basic to Luxury*”, Pakistan & Gulf Economist, Oct 11 – 17, 2010, Issue No. 41
- “Financial Sector in Pakistan”, Pakistan & Gulf Economist, Sep 15 – 21, 2008 Vol. XXVII, No. 37, p.7
- “International Trade Theories on FDI still at an Infancy Stage”, Pakistan & Gulf Economist, Sep 8 – 14, 2008 Vol. XXVII, No. 36, Pp.9-10
- “Consistent Economic Policies Result in FDI Increase”, Pakistan & Gulf Economist, Sep 8 – 14, 2008, Pp.12-13
- “Necessity is the Mother of Invention: The Compressed Air Technology (CAT) Car” The News International, Sunday, June 29, 2008. p.18.

Newspapers Articles (Local Language: Sindhi)

- “Almio Hik Zarkhez Wariyasi Jo (The Dilemma of Fertile Desert)” Sindh Express, February 19, 2015, p. 10;
- “Thar Ain Ma’ashi Dukaar (The Economic Drought of Tharparkar)” Daily Jeejal Hyderabad, August 30, 2014, p. 7;
- “Mehroomiyat (Barrenness/Deprivation of Rural Population)”, Daily Jeejal Hyderabad, December 13, 2013, p. 7;

Major Task Assigned

Manzil Pakistan

- **Policy Inputs**: Pakistan Merchant Marine Policy 2020; National Domestic Commerce Policy 2021; National Logistics and Freight Transport Policy;
- **Trade Related**: Potential for Export Growth (TDAP); Potential for Import Substitution (BOI & MoC);
- **Others**: Potential of Trans-shipment in Pakistan (MoC); Manual for Legislation Drafting (PIPS) >> * Many More ...

JCR-VIS Credit Rating Company Ltd.

- **Lead Economist**: Sub Sovereign Rating of Government of Punjab (2008-09);
- **Lead Economist**: Sovereign Rating of Republic of Turkey and Kingdom of Bahrain (2011-12);
- Represented in Key Management of Islamic International Rating Agency (IRRA), Bahrain (2011);
- **Credit Rating**: Commercial, Microfinance and Development Banks, Corporate(s) & Manufacturing Industries;
- **Social Rating**: Microfinance Institutions with Microfinanza Italy.

Other Professional Assignments (*selective **)

- *Preparatory Survey on JICA Cooperation Program for Industry Development (Investment Climate Improvement in Karachi)*, June – August 2012 (KRI International Corp., Japan / Japan International Co-operation Agency)
- *Effective, Poverty Focused Development Planning in Punjab -Component 1 (Asian Development Bank - 2004-5)*; >> * Many More ...

Other Experience(s)

Teaching and Training

- **Lecture** on SDGs for MCMC Candidates in National Institute of Management (NIM), Karachi (2017-2018).
- **Visiting Faculty Member:** Karachi School of Business Leadership (KSBL) (September 2016 – December 2016).
- **Assistant Professor (Visiting Faculty):** Karachi University Business School (KUBS), University of Karachi.
Course(s) Taught: Economy of Pakistan (BS-2010); Research Methodology (EMBA-2015, 2016);
- **Lecturer (FTE):** Institute of Business and Technology (IBT); Course(s) Taught: Macroeconomics (2012-13), Microeconomics (2011-13), Analysis of Pakistani Industries (2012-13), Advance Research Methods (2011-13), Managerial Economics (2012-13);
- Institute of Business Management (IoBM)/CBMs **'Advance Macro-Economics'** for MS / M. Phil (Fall 2011);
- **Lecturer (Visiting Faculty):** Institute of Business and Technology (BIZTEK); Course(s) Taught: Advance Research Methods (2010-11), Managerial Economics (2010-11), Economic Indicators for Business (2008/09);
- **Trainer:** Training Session on Industry & Business Risk Analysis under the umbrella of Credit Risk Analysis workshop conducted by JCR-VIS dated March 12 -13, 2010, April 22-23, 2010 and July 20-21, 2010;
- **Visiting Lectures:** Delivered visiting lectures at Masters (MA and MBA) level;
 - Micro Economics (2008), Public Finance (2007; 2008) and Business Economics (2007; 2008) Department of Economics / Department of Business Administration, University of Karachi;
 - Current Market Challenges, Institute of Business and Technology (BIZTEK), Karachi (2008);
 - Workshop lecture **"Multi Co-linearity & Autocorrelation - Econometrics" & "General Equilibrium and Welfare Economics"** at Allama Iqbal Open University, for **Applied Economics Research Centre**, (2007).

Personal Details

Languages : Sindhi, Memon, Urdu and English
 Date of Birth : December 25, 1977
 NTN¹ : 4000-261-2773
 CNIC² # : 42101-1752189-3
 Passport³ # : AL0201892⁴
 Marital Status : Married
 Family Status : Father of three cute Daughters and a Son

References

1. ****Ms. Izumi Ogawa, Consultant, KRI International Corp.** Email: ogawa-iz@n-koei.jp
5-1 Kojimachi, Chiyoda-ku, Tokyo 102-0083, Japan Ph: +81-3-32881165 Fax: +81-3-3288-1166
2. ****Mr. Aasim A. Siddiqui,** Email: aasim@mrg.com.pk
Marine Group of Companies, Karachi, Pakistan Cell: +92-(0)314-2047008
3. ***Dr. Abdul Waheed, Professor,** Email: waheedku@yahoo.com
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4. ****Mr. Nadeem Ahmed, Social Policy Advisor,** Email: nadeem.ahmed@undp.org
Federal SDG Support Unit, UNDP, Pakistan. Ph: +92-(0)51-9222101 Ext. 104, Cell: +92-(0)322-2554974
5. ****Dr. Syed Ashraf Wasti, Consultant / Advisor,** Email: wastisa@yahoo.com, wastisa@hotmail.com
NFC Award, Government of Sindh Cell: +92-(0)300-2144794
6. ***Dr. Samina Khalil, Professor** Email: samina.khalil@googlemail.com
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7. ****Riaz Hussain, Director, AASA Consulting,** Email: r.hussain@accesstoconsulting.com
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8. ****Muhammad Asif Iqbal, Managing Director,** Email: asifiqbal@spdc.org.pk
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9. ****Qaiser Iqbal, Additional Joint Director,** Email: qaiser.iqbal@secp.gov.pk
Securities & Exchange Commission of Pakistan, Karachi Ph:021-32463836 Cell: +92-(0)333-5272362
10. ***Waqar S. Baig, Directing Staff,** Email: wsb_pk@hotmail.com
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¹ National Tax Number

² Computerized National Identity Card

³ Travel Document (Passport)

⁴ Valid till January 26, 2023

* Academic Reference(s)

** Work Related Reference(s)